

HOW MULTI-BRANCH OPERATORS MOVE TO ONE **STANDARD.**

For the multi-branch contractor and the acquisition platform: the rollout model, how it de-risks the move, and how Inspect Point fits the systems you already run. Two pages, written to be forwarded.

THE ROLLOUT

CRAWL • BEFORE THE SWITCH

BRING YOUR DATA

Buildings, contacts, systems, and assets move with you. **Every branch's records come in the same door**, including the one you acquired last quarter.

WALK • IMPLEMENTATION

TRADE BY TRADE, OFFICE BY OFFICE

Implementation is built so **your techs are inspecting in the platform early**, not at the end of a six-month project plan.

RUN • EVERY BRANCH AFTER

THE REPEATABLE PLAYBOOK

The tenth branch runs the same way as the first, whether you go one at a time or all at once. Acquired companies onboard to your standard, on a schedule you control.

DE-RISKED BY DESIGN

PROVE IT ON ONE DIVISION

Start with one division, prove the model, then onboard the rest on your own timeline.

LEAVE WITH YOUR DATA

Buildings, contacts, systems, and assets come in at **onboarding**. If you ever leave, you take a full export with you.

WHERE IT FITS

YOUR BACK OFFICE

THE SYSTEM OF RECORD STAYS

Scheduling and dispatch, customer and contract records, service workflow, invoicing, and billing. **Whatever runs it today keeps running it**, whether that's an ERP, an accounting system, or a service platform.



RESULTS FLOW BACK

INSPECT POINT • THE INSPECTION LAYER

INSPECTIONS RUN IN INSPECT POINT

Question logic by code year and jurisdiction, the technician's experience on the truck, asset and deficiency data, and **compliance submission to the portals your AHJs actually check**.

THE NUMBERS

60%

The margin strong operators already earn on inspection and service work at scale

\$4 : \$1

Up to \$4 in service revenue for every \$1 of inspection revenue

2x

Proposal acceptance rate

67%

Faster inspections in the field with digital forms

20M

Systems and assets tracked in Inspect Point

\$100M

Invoices paid through Inspect Point

INTEGRATIONS

First platform with native integrations to all three major AHJ compliance portals (reports and deficiencies sync to TCE, IROL, and LivSafe).

Accounting & ERP: QuickBooks Desktop + Online, Sage 100 Contractor, Vista by Viewpoint, Microsoft Dynamics 365, Odoo, Q360.

CRM & automation: Salesforce, Zapier incl. Zoho, Inspect Point Payments, Inspect Point Fleet by Azuga, Socket Mobile.

SECURITY AND DATA

SECURITY POSTURE

SOC 2 Type II and GDPR-aligned practices. Data is encrypted in transit and at rest, and you control who can see what.

YOUR DATA STAYS YOURS

Your data comes in at onboarding and leaves with you if you go. A full export, on the way out.

AI BOUNDARIES

Your content isn't used to train public models. Bulk actions wait for a person to confirm, and carry a 30-minute undo window.

DEVICES

Inspections complete in the field with or without signal. **The mobile app runs on Apple devices only** (iOS and iPadOS).

BRING US THE **HARD** VERSION.

A working session on your branch structure and workflows, live in the platform. Book an enterprise walkthrough: pages.inspectpoint.com/enterprise